

## HOSTED VIDEO SERVICE DESIGNED FOR YOUR BUSINESS

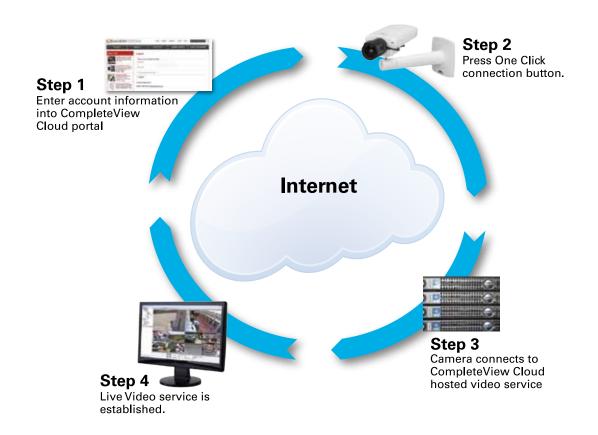
CompleteView Cloud<sup>TM</sup> is an enterprise level hosted video solution that delivers on the promise of 'easy-to-use' video. With CompleteView Cloud, instant access to live and recorded video with playback and export functionality is hosted in the cloud, powered by Dell vCloud. Hosted video is fast becoming the next essential service in the security industry.

CompleteView Cloud provides you with an easy way to increase your video surveillance coverage without the expense of on-site hardware, software maintenance and technical support personnel. This plug and play solution allows users to monitor facilities from anywhere, anytime on existing mobile devices, PC's, desktops or workstations. And because CompleteView Cloud supports unlimited users with cloud-based infrastructure, business growth and expansion are as easy as adding a camera and pushing a button.

CompleteView <sup>™</sup> Cloud Video Surveillance as a Service						
CompleteView Cloud		Build your own Cloud				
	Salient Administered Subscription Service	Lease	Purchase			
Hosting	Salient Administered enroll@http://bit.ly/ssCloud	Reseller Administered	Reseller Administered			
Compatible Cameras	Axis-One Click Connection Enabled	Any Camera with VPN	Any Camera with VPN			
How to Buy	Order Online @Manage My Cloud	Order@ Salientsys.com	Order@ Salientsys.com			
Product ID	Choose Service Options Online	CVSAAS-ENT-IP	CVSW-ENT-IP			

CompleteView Cloud is hosted by Dell's data center hosting which provides secure, high-availability and resilient operations in a world-class facility with 24/7 manned security, redundant network connectivity and power and emergency generators.





Package A	Resolution	Time (days)	Rate	Bandwidth
Option 1	CIF (320x240 or 352x240)	15 Days	5FPS	30kbit/s
Option 2	CIF (320x240 or 352x240)	30 Days	5FPS	30kbit/s
Option 3	CIF (320x240 or 352x240)	60 Days	5FPS	30kbit/s
Option 4	CIF (320x240 or 352x240)	120 Days	5FPS	30kbit/s
Package B				
Option 1	4CIF (640x480 or 704x480)	15 Days	5FPS	70kbit/s
Option 2	4CIF (640x480 or 704x480)	30 Days	5FPS	70kbit/s
Option 3	4CIF (640x480 or 704x480)	60 Days	5FPS	70kbit/s
Option 4	4CIF (640x480 or 704x480)	120 Days	5FPS	70kbit/s

## Why use subscription-based video surveillance?

- Low upfront investment
- No hardware purchase or maintenance; no system management or software maintenance fees
- View live video, playback video, perform intelligent searches for events in high security areas and export video instantly.
- Access video anywhere, anytime on desktop, notebook and mobile support for iPhone, iPad and Android\*\* smartphone
- Unlimited sites, cameras and users
- Protect video from fire, flood, theft and system failure

CompleteView Cloud combines Salient's award winning VMS platform with the infrastructure necessary to deliver subscription-based hosted video surveillance. As a Certified Service Provider you have the opportunity to offer an enterprise level hosted video service to your customers. CompleteView Cloud service is designed to give you a competitive edge in a very competitive industry. Built on Dell's vCloud infrastructure with it's accompanying tools and global support, CompleteView Cloud gives you the ability to sell into new markets and new geographies faster and with more functionality than your competitors.

## Why become a Certified Service Provider?

- Drive savings and increase value to end users
- Standardized, centrally managed platform reduces support and maintenance
- Secure dashboard for customer and account management
- Produce stable recurring revenue streams
- Easy, efficient, configuration-free camera installation
- Create long-term customer relationships
- Offer growth without pain highly scalable solution for customers
- Provide most advanced technology for better resolution, better storage options and higher reliability
- Combine hosted video with traditional deployments-same software and user interface





<sup>\*\*</sup>Specified Models Only

Powered by Dell is a trademark of Dell Corporation. CompleteView is a trademark of Salient Systems. © 2012 Salient Systems. Intel, Intel Core i5, Intel Core i7, Quad-Core Intel Xeon, Celeron and Core are trademarks of Intel Corporation in the U.S. and other countries. Windows Web Server 2008 and Windows 7 are either registered trademarks or trademarks of Microsoft Corporation in the United States and/or other countries. All other names and brands may be claimed as the property of others. Rev10/2012